

DESOTEC – Senior Credit Controller

Senior Credit Controller

Are you a finance professional who combines analytical sharpness with strong communication skills? Do you thrive on balancing risk management with commercial objectives, while building lasting relationships across the business? Then this **Senior Credit Controller** role could be the perfect fit.

This is not a traditional credit control position. You will act as a key link between Finance and Sales, ensuring a healthy balance between risk control and business growth. You play a pivotal role in enabling informed commercial decisions while safeguarding the company's financial position.

Who is DESOTEC?

DESOTEC is an international environmental services company that helps protect the planet with sustainable mobile filtration solutions for the purification of liquids and gases.

We have approximately 450 employees, united in Generation D., who are all committed to helping protect the planet by driving positive ecological change across all industries.

Private equity funds managed by Blackstone acquired DESOTEC in 2021.

Why are we hiring a Senior Credit Controller at DESOTEC?

As DESOTEC continues to grow, the interaction between Finance and Sales becomes increasingly critical. We are strengthening our credit control capabilities to ensure a balanced approach between commercial growth and financial risk. This role is key in enabling better decision-making, improving collaboration, and safeguarding the company's financial health. You will help elevate credit control into a true business partnering function.

What will you do as a Senior Credit Controller at DESOTEC?

As a Senior Credit Controller, you take end-to-end ownership of the credit control function, with a strong focus on business partnering and strategic impact.

You will:

- Take full ownership of daily credit control activities
- Manage customer credit lines, payment behavior, and outstanding balances
- Analyze credit risks and make well-founded decisions
- Actively contribute to and help shape credit policies, procedures, and guidelines
- Translate credit rules and processes into clear, practical guidance for the business (particularly Sales)
- Review and release blocked orders based on sound risk assessment
- Work with scenarios and risk-based thinking to reach pragmatic, business-oriented solutions
- Act as a trusted sparring partner for Sales on customer cases and commercial decisions
- Strengthen collaboration and communication between Finance and Sales
- Identify process improvements and actively contribute to structural optimization initiatives

In short, you ensure that financial discipline and commercial ambitions go hand in hand.

What does your team look like as a Senior Credit Controller at DESOTEC?

As Senior Credit Controller, you will join a team of driven finance professionals in Rumbek, working closely together to support the business. The team combines operational expertise with a strong business mindset and collaborates intensively with Sales and other departments. You report to the Credit Control Manager.

Who are you as a Senior Credit Controller at DESOTEC?

- You are an experienced and confident professional who understands both the financial and commercial sides of the business.
- You possess strong analytical skills and can accurately assess financial risks
- You have a solid understanding of credit management principles and processes
- Your experience in an international environment and working with diverse stakeholders is a plus
- You are a strong communicator and a natural bridge-builder between teams.
- You engage constructively with Sales and other stakeholders, and you are confident and able to stand your ground when needed
- You take clear positions while remaining diplomatic and solution-oriented
- You combine a hands-on mentality with a strategic, big-picture perspective
- You navigate resistance and complex internal dynamics with ease
- You communicate effectively: you listen, challenge, and ask the right questions
- You quickly identify the core of business needs and underlying issues
- You are flexible and pragmatic, knowing when to apply rules strictly and when nuance is required
- You are a team player with strong influencing skills
- You thrive in dynamic environments where processes are still evolving

If you can't tick off all the boxes, but you do recognize yourself in our three-core values Teamwork, Excellence and Devotion, then we invite you to take a chance and apply!

What makes this role unique?

- A high-impact position at the intersection of Finance and Sales
- The opportunity to shape and improve credit policies and processes
- A role with significant autonomy and responsibility, without direct people management
- A dynamic, fast-paced environment where stakeholder management is key

What's in it for you?

It goes without saying that you get a lot in return in exchange for your unbridled dedication and enthusiasm:

- **A competitive salary** – We guarantee you a competitive base salary, depending on your experience.
- **Fringe benefits** – To optimize your salary package, you can count on a smartphone with a mobile subscription, a generous net expense reimbursement, meal vouchers, group and hospitalization insurance (AG Insurance), a non-recurrent CAO90 bonus, two annual gross bonuses, and the option for bicycle leasing after 6 months of service.
- **Discounts through partnerships** – As part of the Blackstone Group, all internal DESOTEC employees also enjoy discounts on BRE-Hotels (a collection of Blackstone-owned hotels and resorts). Through Benefits at Work, you get discounts at Center Parcs, Zalando, , Kröfel, Decathlon and many more.
- **Work-life balance / hybrid working** – You work during flexible hours and get the freedom to spend 2 days a week in your home office after a training period.
- **Time off to schedule freely** – At DESOTEC there is no collective closure. You enjoy 29 paid vacation days and have the freedom to take 10 unpaid vacation days on top of that. This way you can increase your number of

vacation days to 39 days!

- **Personal & professional growth** – You will have every opportunity to immerse yourself in your new role, but also to grow personally and professionally through an extensive range of training courses.
- **Structured onboarding** – We prepare a tailored onboarding plan for every new starter, ensuring a smooth integration into your team, tools, and DESOTEC's mission from day one.
- **Stay active & social** – As an employee with a permanent contract, you can enjoy one free group sport lesson/activity per week at the Vision 21 gym in Roeselare.
- **Fun and relaxation** – You will regularly be invited to one of the many afterworks and other fun activities. Each team also gets a team building budget – it's up to you how you spend it!

Our purpose and mission?

At DESOTEC, we are committed to building a cleaner, greener world for all. We strive to help protect the planet by driving positive ecological change across all industries. Witness our mission with your own eyes in the DESOTEC purpose movie.

Curious to find out more about your potential future employer? Check out www.desotec.com and follow us on LinkedIn, Facebook and Instagram via @desotec.

<https://www.desotec.com/en>